



Assistance à **maîtrise d'oeuvre**
et **maîtrise d'ouvrage**

CMZ-Consulting

Partner for projects in Russia & CIS countries

CMZ-Consulting company overview

- ❑ CMZ-Consulting company was founded in 2008
- ❑ Legal address in Nice, France
- ❑ Mission in Russia & CIS countries:
 - ❑ Local consulting in project management, quality and engineering to support companies to successfully meet their project commitments
 - ❑ Specific skills Human Resources head-hunting
 - ❑ Business development and marketing activities in Russia and CIS countries
- ❑ Business areas: Aeronautics and Space
- ❑ Member of the French Russian Chamber of Commerce and of the Canada Eurasia Russia Business Association (CERBA)

- Qualified personnel for Management & Human Resources
 - Management with more than 20 years experience in the aerospace and defense industry
 - Experienced in Project Management, Quality, Engineering, Business development and Purchasing
 - Widespread and efficient Human Resources network
 - Strong knowledge of the Russian industry and cultural background
 - Management present in Russia and France
 - Currently consultants in Russia and Ukraine

- CMZ-Consulting offers its services in Russia and CIS countries to
 - Support your on-going projects in management, quality and engineering
 - Project interface and monitoring
 - Procurement programmatic
 - Quality controls on site, equipment acceptance
 - Develop your business based on your strategy
 - Marketing & business local development
 - Sale representative, direct link with your customers
 - Identification of potential industrial partners
 - Sourcing for material and equipment supplies
 - Provide you with efficient local Human Resources services
 - With a focus on your expectations
 - Thanks to a widespread local network
 - Based on a comprehensive understanding of your sector

□ CMZ-Consulting service offer

- Strong knowledge of the Russian and CIS countries aeronautics and space sector industrial network
- Already active network and numerous connections allowing to speed-up projects setting-up and to identify your potential customers or sources
- Good knowledge of local constraints and context, saving time and reducing misunderstanding risks in discussions or negotiations
- Full time local presence without need to send your own resources
- Very flexible and rapidly deployed staff or support

- ❑ Consultants are proposed pending your needs
 - In an established collaboration with Human Resources in Moscow
 - With a 100% transparent legal frame
 - Having proven experiences with foreign companies in the same sector of activity
 - Fluent in English & Russian
 - Competencies are evaluated with Customer collaboration when a local resident is required
 - Management of the personnel remains under CMZ-Consulting responsibility

- CMZ-Consulting commits to providing consultants
 - With very strong international experience with European/Western companies
 - Experienced with regard to European/Western quality standards
 - Fully dedicated to the mission
 - 100% independent from suppliers
 - Committed to the success of the mission
 - Managed by experienced managers
 - Fluent in Russian **and** fluent in English

Some CMZ-Consulting achievements

- Example of CMZ-Consulting recent international assignment
 - Spacecraft's subsystems development support (residency) in Russia (Kaliningrad) and Ukraine
 - Successful equipment production transfer
 - Elaboration of project's management documentation (Management Plan, Product Assurance Plan, Risk Management Plan, Configuration Status Accounting Report)
 - Project scheduling with progress reporting to Final Customer
 - Quality control and participation to anomaly processing
 - Elaboration of technical documentation: conformity matrix to customer's requirements, qualification reports, installation and user manuals, anomalies investigation reports